

Agriculture Business Resources



- Market assessment information
 - <http://www.fedstats.gov/qf/states/53000.html> County info from FedStats
 - <http://www.ofm.wa.gov/databook/county/default.asp> Office of Financial Management
 - <http://www.nass.usda.gov/census/census02/profiles/wa/> More from the Nat'l Ag Statistics Service
 - <http://www.ers.usda.gov/StateFacts/WA.HTM> From the USDA Economic Research Service
 - Product sales figures
 - <http://www.nass.usda.gov/census/census02/volume1/wa/index1.htm> Market Value of Products Sold, from the USDA 2002 Census of Agriculture
 - <http://www.ers.usda.gov/data/foodconsumption/FoodAvailability.aspx> USDA Consumption data (presented as "availability")
- Ag support organizations & links
 - <http://www.nacdnet.org/resources/WA.htm> Conservation Districts
 - <http://ext.wsu.edu/locations/> WSU Extensions
 - http://www.wa-grange.org/local_contacts.htm Grange contacts
 - <http://agr.wa.gov/Marketing/CommodityCommissions/CommodityCommissionList.htm> Commodity Commissions
 - <http://agr.wa.gov/default.htm> WA State Dept of Agriculture (Small Farm & Direct Marketing Program, Heart of Washington & "The Green Book" of regulations)
 - <http://access.wa.gov/business> WA State portal to business planning, financial, regulatory and other information
 - <http://offices.sc.egov.usda.gov/locator/app?service=page/CountyMap&state=WA&stateName=Washington&stateCode=53> Link to local offices of the USDA
 - <http://dnr.metrokc.gov/wlr/Farms/index.htm> Puget Sound Fresh
- Business training and planning services
 - Business plan guidance: NABC has access to resources and information, please contact for specific requests

- <http://www.scorechapter591.org/> SCORE business consulting, local chapter 591. On-line workshops.
 - www.svc-brc.com Skagit Valley College Business Resource Center: Mount Vernon & Friday Harbor locations.
 - <http://www.sba.gov> Small Business Administration
 - WSU & Cultivating Success business & farm planning courses: check your local WSU Extension office
 - <http://www.workforceexplorer.com/> Labor force data
 - <http://www.dol.wa.gov/businesses.htm> WA Dept of Licensing
 - <http://www.nrcs.usda.gov/Technical/RESS/altenterprise/> Taking the First Step: Farm and Ranch Alternative Enterprise and Agritourism Evaluation Guide.
- Business licensing, taxes, regulations
 - <http://www.dol.wa.gov/business> Licensing and FAQ's
 - http://dor.wa.gov/Docs/Pubs/ExciseTax/BO_PubUtil_LitterTax/BO_fs.pdf WA Business & Occupation tax
 - <http://dor.wa.gov/content/taxes/sales/> WA Dept of Revenue: sales tax
 - <http://www.irs.gov/> Federal taxes
 - Regulations, guidelines
 - <http://www.ftc.gov/bcp/online/pubs/buspubs/thread.htm> From the Federal Trade Commission. Fiber labeling requirements.
 - <http://www.cfsan.fda.gov/label.html> Food & Drug Administration, food and nutrition labeling guidelines.
 - <http://www.cfsan.fda.gov/~dms/flg-toc.html>
<http://www.cfsan.fda.gov/~dms/lab-ind.html#industry>
 - <http://www.fda.gov/bbs/topics/NEWS/2005/NEW01281.html>
<http://www.cfsan.fda.gov/~dms/allrgact.html> Listing of allergens
 - Food Workers Card /Food Handlers Permit: contact your local health department.
 - <http://agr.wa.gov/FoodAnimal/FoodProcessors/LicenseHandbook.htm> From the WSDA's Food Processors License Handbook & Application.
 - <http://www.fsis.usda.gov/oa/background/transbkg.htm> Food Safety and Inspection Service's Transportation and Storage Requirements.
 - <http://agr.wa.gov/Marketing/SmallFarm/EmployeeEmployer.htm> Employer/ Employee guidelines from the WSDA Small Farm & Direct Marketing Program
 - <http://www.gs1us.org> GS1 US for Barcodes and UPCs

- <http://www.cfsan.fda.gov/~lrd/haccp.html> USDA HACCP
 - <http://agr.wa.gov/FoodAnimal/Organic/default.htm>
Organic certification
 - Financial resources
 - http://choosewashington.com/business_resources/Business_Resource_Directory.asp Economic Development Resources by County
 - Agricultural lending institutions
 - www.farm-credit.com NW Farm Credit Services
 - Banks with ag lending programs
 - US Bank
http://www.usbank.com/cgi_w/cfm/small_business/products_and_services/financing/agric_loans_ps.cfm
 - Peoples Bank
http://www.peoplesnationalbank.com/business_agr_loans.asp
 - Banner Bank <http://www.bannerbank.com/default.html>
 - Bank of America : Small Business Financial Solutions 877-249-3473
 - CoBank: for cooperatives
<http://www.cobank.com/services/agintropg.html>
 - Gov't agency lending programs
 - icedc@whidbey.net ARISE Foundation Business Loan Program & Olympic Micro Loan Fund (Island Co. EDC)
 - Olympic Micro Loan Fund (San Juan Co. EDC)
info@islandway.org
 - WA Department of Community, Trade and Economic Development (CTED) chrisg@cted.wa.gov
 - <http://www.fsa.usda.gov/FSA/webapp?area=home&subject=fmlp&topic=dfi> USDA FSA
Contact for USDA Business and Industry loans: Sharon Exley 360-428-4322 ext 159 sharon.exley@wa.usda.gov
 - Other organizations
 - Cascadia Revolving Fund info@cascadiafund.org
 - Community Capital Development info@seattleccd.com
 - Alcohol production
 - <http://www.dol.wa.gov/business/liquor.html> WA licenses
 - <http://www.liq.wa.gov/default.asp> (information on WA state regulations)

- <http://www.washingtonwatchdog.org/documents/usc/ttl27/ch8/index.html> Information about the Federal Alcohol Administration act
 - http://www.wineinstitute.org/industry/fedlaw/table_of_contents.html In-depth information
 - http://www.wawgg.org/index.php?page_id=74&PHPSESSID=dd1ef23a52f5ec51b9cec1c473cf44d7 Starting a winery or vineyard in Washington State, from WA Assoc of Wine Grape Growers: http://www.wawgg.org/index.php?page_id=28
 - <http://www.ttb.gov/index.shtml> Main page for the Alcohol and Tobacco Tax and Trade Bureau; information for all alcohol forms.
- Risk management
- http://www.insurance.wa.gov/publications/inspublications_smallbusiness.asp Tips from the WA Office of the Insurance Commissioner.
 - <http://www.ac.wvu.edu/~moorej/LiabilityForm.htm> Sample discussion of liability waivers, sport context.
 - <http://www.csuchico.edu/sac/waiver.html> Sample liability draft
 - <http://www.law.washington.edu/StreetLaw/supplement/Ch3.pdf> Discussion of attractive nuisance law (see page 6).
 - <http://www.mrsc.org/Publications/nuisance.pdf> From the Municipal Research and Services Center of WA. See page 19 for farm-related nuisances, and page 57 for attractive nuisances.

**For more information, please contact:
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