

Please join this informative and interactive webinar series beginning June 9, 9AM.



*Ag in uncertain times . . .* is an interactive Extension webinar series designed to assist ag professionals, including producers, to better understand the changing conditions in today's economy. The series is targeted towards providing information that helps producers make informed decisions and improves ag professional's ability to work with their farm and ranch customers/clients. Each session is scheduled for 60 to 90 minutes with plenty of opportunity for the participants to interact with the presenters. All webinar start times are at 9AM Pacific. (10AM Mountain, 11 AM Central, and 12 noon Eastern)

The *Ag in uncertain times* webinar series runs through December with

- *Operating in the face of uncertain credit*, June 9, 10, 17, and 24
- *Operating in the face of uncertain markets*, September 9, 16, and 23
- *Families facing uncertainty in agriculture*, October 7, 14, and 21
- *Operating in risky environments*, November 4, 11, and 18
- *Pulling it all together: Managing Ag Enterprises in Uncertain times*, December 2, 9, and 16

*Operating in the face of uncertain credit* – June 9, 10, 17, and 24

**June 9** - **David Kohl**, a leading national economist, kicks off the *Operating in the face of uncertain credit* webinar series on June 9. Dr. Kohl will identify the mega trends for agriculture that are emerging from the new economic reality.

**June 10** - The second of the *Operating in the face of uncertain credit* webinar features **Jay Penick**, CEO of the Northwest Farm Credit Association, **Curt Covington**, Senior VP, Agribusiness Banking, Bank of the West, and **Chris Beverhelm**, Assistant Deputy Administrator for Farm Loans, USDA Farm Service Agency. This panel will focus on how the larger credit environment is impacting ag credit.

**June 17 & 24** - Three individuals with extensive loan officer experience will address how producers can manage the evolving credit situation in their businesses. On June 24, participants will be introduced to several of the excellent financial analysis tools that are available for ag enterprise managers to use.

For additional information about topics and speakers for this webinar series, please visit <http://www.farmmanagement.org/aginuncertaintimes/>

**To Participate: (no pre-registration is required – first come – 500 seats available)**

- Equipment you will need: A computer that has a set of speakers and a high speed internet

connection (LAN, DSL/Cable Modem, High speed wireless).

- Web link used for the entire series:

<http://www.msuextensionconnect.org/aginuncertaintimes/>

- This web link opens a screen that has the “Enter as a Guest” option selected. Use this option and enter your name and then click on the “Enter Room” button.
- The start time for all webinars in this series is 10:00 am Mountain Daylight time. Please log on a few minutes early to view information about how to ask presenters questions and to make sure your audio is working.

This webinar series is the result of the collaborative efforts of the following members of the Western Extension Committee: **Trent Teegerstrom**, University of Arizona; **Ramiro Lobo**, University of California – ANR; **Jeffrey Tranel**, Colorado State University; **Duane Griffith**, Montana State University; **John Hewlett**, University of Wyoming; along with **Jon Newkirk** and **John Nelson**, Washington State University Extension Western Center for Risk Management Education; and **Bob Craven**, University of Minnesota Center for Farm Financial Management. The Western Extension Committee is an organization of Extension Economists from the 13 western states, Guam and other Pacific Islands supported by Extension Directors in the western region and the WSU Extension Western Center for Risk Management Education.

For additional information email, [westrme@wsu.edu](mailto:westrme@wsu.edu) or call John Nelson, 509-477-2176.

*Extension programs and employment are available to all without discrimination.  
Evidence of noncompliance may be reported through your local Extension office.*

Jon Newkirk, Extension Economist and Western Center Director  
Washington State University Extension  
Western Center for Risk Management Education  
222 N Havana  
Spokane, WA 99202  
[jnewkirk@wsu.edu](mailto:jnewkirk@wsu.edu)

